



GLEN H. WALDMAN

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NAMED MIAMI'S 2020 "LAWYER OF THE YEAR" FOR LITIGATION-CONSTRUCTION BY BEST LAWYERS® AND RECOGNIZED BY CHAMBERS USA 2019 AS A "HIGHLY COMPETENT LAWYER," WHO "BRINGS A UNIQUE SENSE OF PRAGMATISM TO COMMERCIAL LITIGATION AND IS ABLE TO FIND SOLUTIONS THAT ARE IN THE INTEREST OF HIS CLIENT;" GLEN FOCUSES HIS TRIAL PRACTICE ON COMPLEX BUSINESS, COMMERCIAL, REAL ESTATE, LAND USE AND PROBATE LITIGATION MATTERS.

With more than 30 years of experience, he has tried both jury and non-jury cases with disputes in a wide variety of areas, including contracts, fraud, fraudulent transfers, business partnerships, land use, wills, construction, real estate, insurance, trademark infringement and banking. He also represents and advises a number of businesses about their contractual relationships, internal controls and procedures, and other legal and strategic decisions.

Ranked by Chambers USA nine times over the past decade and listed in Who's Who Legal: Litigation, Glen has obtained numerous jury verdict awards in the seven- and eight-figure range in commercial and real-estate matters, and successfully defended claims of equal size. He has had similar success in the area of real estate and land use, and in probate courts. Likewise, he has secured numerous international arbitration awards reaching as high as \$50 million. The Best Lawyers in America® 2020 ranked Glen for commercial litigation and for construction litigation in Miami. He also earned recognition by Top Verdict as having one of its Top 10 Verdicts in Florida in 2018 for the \$26 million jury verdict awarded to developers of the Privé at Island Estates luxury condominiums in Aventura. Previously, his case involving Marriott International and a failed hotel project in the Bahamas was recognized as one of the Top 100 Verdicts of the year in the United States for its \$21 million award.

Glen and his litigation group have received local and national recognition from both their peers and respected media for their work. For example, Glen was featured in The Wall Street Journal for his representation of Tropicana Condominium. Similarly, as reported by The Miami Herald, Glen led a successful effort to stymie developers who were intent on changing the landscape of the Grove Isle community located in Coconut Grove, Florida.

Glen is a fellow of the Litigation Counsel of America and a member of the American Board of Trial Advocates, ABOTA.

EDUCATION

University of Miami, M.B.A., 1994 J.D., 1986

University of Pennsylvania, B.A., 1983

LITIGATION PRACTICE AREAS

- Commercial and Business
- Partnerships and Corporate
- Real Estate and Land Use
- Construction
- Probate and Trust
- Employment – Non-compete issues
- Insurance Coverage Disputes

AWARDS & RECOGNITION

- Best Lawyers® 2020 Litigation-Construction "Lawyer of the Year," Miami
- Best Lawyers® 2020 for Commercial Litigation and Litigation-Construction, Miami

SELECT RECENT PROFESSIONAL HIGHLIGHTS

- Defended auto parts assembler Android Industries, LLC, against breach-of-contract and indemnification claims arising from the large-scale safety recall of the 2015 Chrysler 200 sedan that cost automaker Fiat Chrysler \$25 million. A jury in Oakland County, Michigan agreed with Waldman that Android's assembly process did not cause the defect that led to the recall and rendered a no-liability verdict on the claim after a five-week trial, held just miles from Fiat Chrysler's U.S. headquarters.
- Led the Waldman Barnett litigation team to secure a \$26-million jury verdict for client and developer Gary Cohen in the protracted case brought against him by an adversarial Homeowners' Association fighting to stop the development of Privé at Island Estates, a luxury condominium project in Aventura's Dumfoundling Bay. The case won recognition as No. 7 in the "Top 100 Verdicts in Florida," 2018.
- Won a multimillion-dollar jury verdict award on behalf of Guarantee Insurance Company against its insurance brokers for failure to properly protect the interests of its fiduciary concerning its insurance needs.
- Won a jury verdict of over \$20 million and \$4 million in punitive damages against Marriott International and other defendants for fraudulent activity by joint venturers at a failed hotel resort project in the Bahamas. (Partially settled and reversed on appeal to Marriott).

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- Ranked by U.S. News & World Report and Best Lawyers® Best Law Firms 2020 in Tier 1 for commercial litigation and construction litigation in Miami and in Tier 3 nationally for construction litigation.
- Who's Who Legal: Litigation, annually
- Chambers USA: America's Leading Lawyers for Business, Leading Florida Litigator, annually
- Top 10 Verdicts in Florida, 2018; Top 100 Verdicts in United States, 2014
- Member, American Board of Trial Advocates (ABOTA): 2015—present
- Law360 Trial Pros Series 2016, Recognized as an Elite Trial Lawyer
- Daily Business Review, Florida Verdicts Hall of Fame, 2015



- Secured a Spoliation of Evidence order and “adverse inference” against any claim for liability at a jury trial in a \$45- million claim against the property manager, termite company and other parties affiliated with a residential apartment complex near the University of Central Florida.

- Served as lead counsel to the government of El Salvador in an International Chamber of Commerce arbitration, which involved complex design and engineering issues for combustion gas turbines. As a result, he secured for his clients an award in excess of \$13 million against the second largest corporation in the United States.

- Successfully defeated a claim by a prior owner to retake one of the few remaining historic mansions along Miami's Brickell Avenue in a prolonged trial with millions of dollars at stake.

- Led Heller Waldman's litigation team to win a crucial victory for Credit Max Holdings, LLC, turning away a \$5-million whistleblower claim against the financial services firm.

COMMUNITY INVOLVEMENT

- Member of University of Miami Citizens Board: 2019
- Chairman, Key Biscayne Youth Advisory Athletic Board: 2012—present
- Adjunct Professor Business Law Department, University of Miami: 2014—2019
- Key Biscayne Athletic Club, President: 2003—2005; Vice President: 2006—2008